Public Hearing	
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## Public Hearing

Regarding Conversion Of Lee Memorial Health System To A A Private, Not For Profit Corporation

Pages 1 through 52

Thursday, April 25, 2024 4:00 p.m. - 5:04 p.m.

Gulf Coast Medical Center Community Room 13681 Doctors Way, Fort Myers, Florida 33912

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## Public Hearing April 25, 2024

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2		erson, Donna Clarke hairperson, David Klein, MBA	
3	Secreta	ary, Dane Allen, Esq. rer, David Collins	
4	Directo	or Nancy McGovern, RN, MSM or Kathy Bridge-Liles, RN, MS	
5	Directo	or Therese Everly, BS, RRT or Daniel Adler	
6	Directo	or Stephen R. Brown, M.D. ce Antonucci, M.D, President and	CEO
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9		Fournier, Board Office Coordinato	r
10		EXHIBITS	
11	NUMBER Exhibit 1 I	DESCRIPTION Request for fall audit of Lee	MARKED 51
12		Health's Assets	
13 14	ſ	Public Requests to address Lee Memorial Health System Board of Directors	51
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1	MS. CLARKE: Good afternoon. I am Donna
2	Clarke, Chair of the Lee Health Board of Directors.
3	And the reason we are here today is:
4	1. To provide background on what we have
5	been evaluating and why we feel it is important to
6	make a move to the next step of evaluation.
7	2. We are going to update you on where we
8	are in this process that started last year.
9	Now can you hear should I start over?
10	3. Is the key thing we are here for is a
11	forum to hear from you all; that's why it is called
12	a public hearing. We want to hear what you all
13	have to say, before we make our next vote.
14	And the last thing we are going to do is
15	let you know where you can stay up-to-date on every
16	single thing we do in the board meeting, everything
17	we do in our special meetings, and everything that
18	we are working on in our mission statement.
19	So at this point I am going to turn it
20	over to Dr. Larry Antonucci, our CEO and President,
21	to start with the background and why we are doing
22	this.
23	DR. ANTONUCCI: Thank you very much, Donna.
24	Thank you all for being here in this important
25	event so that we can hear from you. I thought I

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would take a little time to give you a little background information, some history, and also talk about the work that our leadership team has done and the recommendations that we have made to our board of directors.

So this is the agenda we are going to go through today. We are going to talk about some history and some background. I'll talk about the overview and the recommendations that we have made, as I said. Michael Nachef, our VP of Government Relations, will then discuss the timeline, and how this came about and how it has evolved through the year. And then we will obviously listen to your testimony. And we will be finishing up after that.

All right. So it's important to recognize that Lee Health has been here in this community for over a hundred years. We have always had a local mission with a regional impact. We have been locally led and governed through our entire history. And we are and have been a critical safety net in this community, meaning we take care of everyone who comes to seek care regardless of their ability to pay, and this has been done since we opened our doors in 1916.

We have a wide array of services, over a

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hundred sites throughout the community. And we are one of the largest public system in the U.S. We are the top employer in Lee County and a major economic engine for this region. And we have been and will continue to be a trusted partner moving forward.

Just to go through some historical timeline. So in 1916 the hospital was started as a four-bed hospital with some borrowed wood in the downtown area. And we operated as a private not-for-profit for the first 50 years of our existence.

In 1968 we began operating as a local district. So the Florida legislature created the district that is the Lee Memorial Health District. So at that point we became a public entity. What's unique about the legislature at that time and the legislation was that it created the public entity, but it did not give us taxing authority. So this is very unusual for a safety net hospital, especially one of our size. But, even with that, we have been able to grow with the community, been able to prosper and been extremely successful to today.

Now in 2019 things changed a little bit in

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that the state of Florida eliminated its Certificate of Need Laws. The Certificate of Need Laws were present so that if someone wanted to build a hospital, they had to show that there was a need for that hospital. With the repeal in 2019, it allowed any hospital -- anyone to build any hospital anywhere in Florida without any -- so anyone can build a hospital in the state and they don't even have to accept Medicaid, the program for They don't have to accept the uninsured. the poor. And they don't have to even have an emergency department, if they don't want to do that. So that created a significant vulnerability for us, as we began to look at the landscape.

If we look at where we are right now, 75 percent of our business is either Medicare or Medicaid. Both of those programs do not cover the cost of care. So that means the 25 or so percent of our business that is commercial business has to cover that shortfall and leave us about five percent of operating margin at the end of the year.

So why is that operating margin important? Well, we have to reinvest in the community. Every single dollar that's made over and above our expenses has been reinvested into this community to

the tune of about \$150 million a year on average.

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In addition to that, we have provided about that same amount in community benefit, and that is provided care to the uninsured and other programs like that. So this has been very, very important to us.

And as we looked at this new legislation and recognize this could provide us some vulnerability, we wanted to make sure that we would be able to compete on an even playing field. As a public entity, we have a lot of restrictions.

Number one is that geographically we are restricted to Lee County, except for very special instances.

Number two we are restricted in our ability to do partnerships and joint ventures with other providers, and other organizations, et cetera. And this is very important. As we move to the future and we want to work more with physicians in our community, it is very cumbersome for us to do those things.

So, as a result, we began to approach the legislature and say look, we have no problem competing. We will compete with anyone who comes to town. We will be the provider of choice. But

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we have to operate on an even playing field. We simply can't operate with one hand tied behind our back, when we have regional competitors that are going to come in from the north, from the south, from other areas in the state of Florida, from other areas around the country that may come in here.

So we asked for the ability to work regionally and we were denied. The legislature would not act on our legislation and change that. And what they suggested is that why don't you consider converting to private not-for-profit or community based not-for-profit, which would allow you more flexibility and the ability to compete.

So they passed legislation that gave us the opportunity to simply evaluate whether that made sense. And they put it in the hands of our board of directors to say okay, you need to do an evaluation to see whether this makes sense for you to change your structure. So that's where we are now. So that the legislature recognized this potential vulnerability and the importance that we play in this community and gave us the opportunity to do this analysis.

So, as we began the process, the process

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has been very prescriptive, as it relates to what the state has allowed, and that included a six-month evaluation by an independent third party. We hired a company called Kaufman Hall, which is a nationally known consulting firm, who came in and did the evaluation.

Before we get to the results of the evaluation, let me talk a little bit about the two different structures that we are talking about, our current structure as a public entity and the potential to convert to a community focused non-profit health system. So these are the similarities of those two structures.

And again it is important to note that what we are talking about is a governing structure. It's not really affecting how we operate every day, how our doctors work and how our nurses work. This will be pretty transparent to them and, of course, to patients, as they access care in our organization.

So, first of all, our safety net mission will not change. We will be focused on and committed to our longstanding mission of taking care of every patient in Lee County regardless of their ability to pay.

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Leadership and staff will always maintain a commitment to quality and provide every patient the best care possible.

The fiduciary responsibility. The board will have a duty to care and ensure the organization's community based focused mission that it is always being met and it is in the best interest of the organization and the stakeholders, the patients, the physicians and our team members.

Our operating margin will work the same way. Every dollar that's made over and above our expenses will be reinvested in the community in either model. That will not change. There will be no shareholders or any other owners that would profit by a conversion like this.

Charity care will continue. We will maintain a strong focus on committing to that mission of charity care.

And, as we are today, if conversion occurs, we will not have taxing authority. We don't have taxing authority now. We will not have that in the future.

So what are the key differences? And probably the top of the list of differences relates to board leadership. Our board leaders now are

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publicly elected. We have ten board members, two from each of the five districts in the county.

Under a community-focused system, our current board leadership can continue to serve, but subsequent to that the board will be self-sustaining the way nonprofit boards are. If you look at other hospitals, health systems, Tampa General, NCH, Orlando Health, many of the other hospitals in the state, they are not-for-profits, and they have a self-sustaining board, which means the board will establish most likely some sort of governance committee and they will seek talent in the community and ask them to serve on our board.

If you look at governance of -- business practice governance, currently we are governed by the Lee Health Enabling Act, as I mentioned, which is the Florida law applicable to us. If we convert, we will be governed by Florida law applicable to not-for-profit corporations, along with the enforceable agreement that will have to be negotiated with the county, and we will talk about that a little bit later.

Growth and expansion. As I mentioned, we are limited now in our ability to grow outside of the county. So it is very difficult for us to have

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a regional impact. What we discovered in the Kaufman Hall report is that one out of our five patients actually come from outside the county. So if we were to convert to a community-focused system, we would be able to grow beyond Lee County and actually serve those patients better. We would be able to generate other sources of revenue that could support our safety net mission here in Lee County.

One of the other big differences, if we were to convert, would be the loss of what is called sovereign immunity. Sovereign immunity limits negligence lawsuits against the health system. If we were to convert, we would lose that sovereign immunity, but we would cover that protection with added insurance. We carry insurance now for liability for limits over and above our sovereign immunity limits, and we would expand that to make sure that our staff, including our employee medical staff, would be held harmless and they would never experience any type of financial loss related to medical liability. So those are the differences that are obvious.

So Kaufman Hall did the six-month evaluation and their report is as follows. Lee

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Health is expected to continue facing systemic operational strategic political and financial challenges, along with regional and local competitive pressures. To the extent Lee Health can realize the value of prospective strategic opportunities, increase its competitive position at a level that surpasses the near term financial impact and continue to effectively deliver on its mission, Kaufman Hall recommended that they continue with the process.

And again the process is ongoing. Michael Nachef will talk to you about where we are in the process. There are still some things that we need to establish within this process to make sure that, in fact, yes, this does make sense and is in the best interest of the community.

So what are our promises? Number one, we have to maintain and ensure a sustainable future for the system. We will always preserve our safety net status in Lee County for perpetuity, deliver on a community nonprofit mission for our region, but be able to compete fairly with new entrants and future changes.

We want to pursue conversion opportunities that may exist. We may not do any of them in the

early stages, but we want to have the ability to do that, if it makes sense for us.

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Keeping safe high quality care is always in the center of what we do.

The other thing we want to do is we want to be financially sustainable so we will continue to not be a burden on our taxpayers. We have never levied a tax in this community, and we would anticipate that that would not happen in the future. We do not want to do that. We want to maintain our independence and our local control.

What we don't want to do is we don't want to see this health system be forced into a sale situation where we would sell to either a not-for-profit national or regional hospital system or, even worse in my mind, a for profit system.

It's important that we commit to a transparent process. And you'll see how we have done that. There is a source of truth on our website that has every bit of information that we have worked on over this period of time.

We want to expand access and services to meet patients where they are and where they need care.

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Improvement of quality care coordination and retention is critical. One of the things that I mentioned is difficult for us to do in our current structure is to partner in a material way with physicians and we want to do more of that. We want to be able to do joint ventures on surgery centers and other things. We would like to do that even with our employee physicians, which we are prohibited from doing right now. And we know that the future of healthcare is really taking us to the outpatient world and it's taking us to a place where we can align ourselves with our physician partners and drive higher quality and better access.

So we have done a bunch of town halls. We have done six town halls. We did another session like this one also and we have gotten some feedback. So I wanted to address some of the feedback that we have gotten. One of the things that I can't say clear enough is Lee Health is not for sale. I could tell you that if the board was contemplating a sale of Lee Health, I would oppose it, and I would oppose it with everything I have. I have been here in this community for more than 40 years. I have been on this medical staff for more

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than 40 years. And an independent nature of this health system is critical to me, and a local control is critical, and it should be critical to all of you.

This evaluation is being done with full transparency. As I said, every bit of information is on our website. Our financial statements are on our website; they have been. Our balance sheet, everything is on our website.

One of the things you will hear out in the community, the question that is being asked, is why isn't a valuation being done of the health system.

Well, the reason why a valuation isn't being done is we are not selling. The legislature was very specific that the law states that we are permitted do an evaluation of whether conversion makes sense. No reason to do a valuation because nothing is being sold.

We are going to be legally bound to provide safety net care and charity care in perpetuity based on the agreement that we are going to make with the county. Again that would happen after the board votes, if they vote in the affirmative to move to the next step, which would mean that that's where that negotiation would

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There will be no shifting of liabilities to Lee County Government or it residents. That's not part of the conversion. It will not happen.

And again, as I mentioned earlier, we will not have taxing authority. We have never had taxing authority.

So why does this make sense and why has our leadership team recommended that we continue the process and take it to the next step? solidify our financial sustainability with no added burden to the taxpayers. We can maintain local control, which I said, is very, very important. Ι will say again Lee Health is not for sale. would maintain our safety net status in perpetuity. We will be committed to that by the enforceable agreement with the county. And we will be able to make strategic decisions in confidence. For those of you who may own a business you can imagine what it's like to run a business with your competitor sitting at your table, as you are trying to decide what your next strategic move is going to be or where you are going to put your next facility.

Unleash our ability to expand access and services to meet patients where we are. As I said,

we can become a regional presence and compete more effectively.

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In our ability to work with physicians in partnerships will improve quality care, coordination, and reduce tension because these relationships will be aligned.

So the leadership team met, and there was significant energy and enthusiasm about this possibility, and how we could do the things that we are talking about. And our team is confident that we will be able to navigate these changes. And we believe the conversion is a strategic move toward securing our future, out safety net mission and maximizing our impact in the communities we serve.

So with that, I am going to pass the mike to Mike Nachef, our VP of Government Relations, who will explain the process and the timeline for you.

MR. NACHEF: Thank you very much.

Dr. Antonucci, Madam Chair, Mr. Vice Chair, board members, members of the public. Speaking of energy and enthusiasm, that's my nickname. It's great to be here with you all. I am going to walk you through just this briefly. He takes all of the good parts in this, so I am just going to explain the process and timeline.

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So in the enabling legislation what was created was a very specified process that takes at maximum roughly 420 days to complete. So on August 31 of 2023 the board of directors had voted to begin the evaluation process. And in that process Kaufman Hall took roughly six months to complete the 180-day evaluation. And they returned that to the board of directors on February 15 of 2024.

In that time the enabling legislation had required that we hold one public hearing. And that public hearing was held on January 25, 2024. We are now in phase 2 or the discernment phase. So now that the evaluation has been returned, you heard Dr. Antonucci make a recommendation on behalf of the leadership back to the board of directors and to the community. The board of directors is assessing that recommendation. And at the latest by June 20 of this year they are going to have to make a decision as to whether or not they are going to pursue the conversion and start phase 3 or end the process with no changes.

If they do progress into phase 3 of the negotiation with Lee County, that would necessitate a negotiation for the terms of an agreement with

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Lee County be completed, and that includes a mission agreement, a set of covenants that Dr. Antonucci describe earlier for the process of the conversion to be complete. There would be final votes, a third and final vote by the Lee Health Board of Directors, and a vote by the Lee County Board of County Commissioners. And that would occur by the latest by October 12 of 2024.

As I noted, we held the public hearing on January 25, 2024. You also see, obviously you are here today, you know we are holding a public hearing. And a second one that was not required by the enabling legislation, but our board of directors, in the spirit of transparency, wanted to continue this process and keep it open for receiving feedback.

We also had a number of internal engagements that we did with our own physicians externally. We spoke with groups of physicians, including the folks at the Lee County Medical Society. We had a team member engagement up and down from leadership updates to the outreach team to staff town halls. You can see all of the dates. Rather than list it out explicitly for you, what I will say is this group has been very committed to

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making sure that we are disseminating the information and gathering as much input as we could, and we are continueing to do that. So we appreciate very much your participation in this process. And we want to make sure that you know that on the website that has been created, leehealth.org/lookingahead, you can see all of the official resources, all of the material that the board of directors received, including the full Kaufman Hall report. And any additional information that has gone to them in subsequent meetings is available on that website. And we encourage you to go look at it.

There is also a set of FAQs. We have answered more than 50 questions that have come in. So there is an opportunity to submit your questins and have them answered. Even after today, if you would like to have questions answered, please send them to us so that we can get them answered. And that's at lookingahead@leehealth.org.

All right, ladies and gentlemen, this is my queue to hand it over to the board's general counsel, Mr. Knott. Please take it away.

MR. KNOTT: Good afternoon. Ladies and gentlemen, the purpose of today's meeting is to

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assist the board in making a very important decision, the decision as to whether or not conversion of Lee Health is in the best interest of the residents of Lee County. A question of great importance, and one that the Florida legislature has said the board needs to seek the input of the public about, and that is what brings us here today.

This is a public hearing, and under the statute we are required to take testimony from the members of the public regarding their thoughts on So I'm going to give you a few rules conversion. of the road that we are going travel by. is that each speaker is going to be given five minutes to address the board, to provide the board with their insights. Miss Fournier, the lady at the end, has paddles. She will be -- she promises me she will not strike you too hard. When you have gotten to the one-minute mark, she will raise a yellow paddle, which indicates that you need to again begin concluding your remarks. And then when you have exceeded your time, she will raise a red paddle, which indicates that your time is up.

So with that said, we will start with the first speaker that we will call. And there is a

mike on the chair. In fact, hopefully it works.

If it doesn't, we will give you this one. We will call Mike Martin, Dr. Martin, to the --

DR. MARTIN: Number one.

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MR. KNOTT: You were here early, Doctor.

DR. MARTIN: Thank you for the opportunity one more time to share my view. I participated in this for two reasons. My wife and I have been very satisfied with the care we have gotten from Lee Health and we want to make sure that others continue to get it. But also more fundamentally I believe healthcare — thank you, Chris — I believe that healthcare is a fundamental human right. And high quality accessible healthcare should be available to everyone no matter their state in life.

And I believe at this time, at this stage of the economy, and the realities, and the politics of healthcare in this community, this isn't a policy decision, it's an existential decision. I think if it isn't converted, Lee Health is going to be under enormous pressure long term, as we have seen in many other urban communities, Philadelphia, Atlanta, Chicago, New York. My son worked in a hospital in Manhattan for nine years that closed

because they did not change with the times. And that has happened repeatedly.

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And across this country we are seeing the shift that already was noted in competition, and costs, and in reimbursement, and in public policy that's making it extremely difficult for really high quality care to be provided. And I believe that, unless conversion occurs, continuing the kind of care Lee Health has been, particularly as a safety net, is going to be almost impossible. The economies of size and scope in healthcare have gotten enormous. And if you don't believe that, look what's happened with Mayo and Cleveland Clinic understanding that they can be more efficient and effective, if they have the capacity to grow their base and, therefore, serve those who may not be insured or under insured, and that has happened repeatedly. And I believe the geographic constraints on Lee Health are really significant and a significant constraint long term.

So I will simply close by saying this, a safety net full of holes is no safety net at all.

And I believe this is the time to make sure the safety net is intact long term, and I don't believe the current model can work. Thank you.

MR. KNOTT: Our next speaker is Miss Smith.

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MS. SMITH: Hello. My name is Lindy Smith. I am just a citizen here. And I live in North Fort Myers. And I work in Cape Coral. And I drove all of the way over here because I am passionate, fighting the traffic.

I have been following the process and the timeline for quite some time. I was at the town hall meeting held at the downtown Fort Myers library where I received information. And I have been seeing the roll out of the information come very smoothly from Lee Health System.

It has been challenging though for me to explain this to people who have not attended town hall meetings or don't read what I happen to read to follow the process and timeline, which is slow going, but you're doing the due diligence.

And so, Dr. Antonucci, as a mini marketing machine and, board president, Miss Clarke, I'd like to say that your key similarity slide spoke to me. And I think that I'd like to have them printed out on cards that people like me who believe in the conversion can use as a conversation point with people, because I have been challenged so far by individuals I know who say that they don't want the

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conversion to happen, yet they don't have facts, and I am the fact machine. I would like to be able to hand them a card or at least be able to talk intelligently with those bullet points. So thank you for the key similarity slide. Thank you for all of the work that everybody is doing to make this conversion happen. I really believe in it. Thank you.

MR. KNOTT: Thank you. Our next speaker is Mr. Hoyman.

MR. HOYMAN: Thank you. I am Michael Hoyman. I moved here from Cleveland 31 years ago.

My first comment about the tax thing has already been answered, but I do want to note that toward the end of my career I was the chief financial officer of a small hospital in the east side of Cleveland, since you are talking about the closing, that was next-door, believe it or not, to the outpatient building of the Cleveland Clinic. As you can imagine, that hospital was no longer there. It was bought by the Cleveland Clinic and I am not sure what it is used for.

So what I am saying is the competition of other hospitals is obviously very important. And I must note that I think that your mind has been made

up, but anyway I want to thank you for putting us
-- and telling us everything that is going on. So
thank you.

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MR. KNOTT: Thank you. Our next speaker is Mr. Felton.

MR. FELTON: First off, I want to recognize

Dr. Antonucci and his leadership of Lee Health and
having the stamina to investigate this for the long
term security of our community here. I haven't
been here 40 years, but I have been here 20, so I
will call that half. I am very proud that both of
my children were born at Lee Health down at the
children's hospital before it was the Golisano
Children's Hospital. And Lee Health is just a gem
here in our community.

And I think, as the largest employer in
Lee County as well, us specifically, I am the Dean
of the College of Health at Florida Gulf Coast
University, and we have had a phenomenal
partnership for many years, and they are our
largest clinical partner, as we provide our
students for placement and ongoing training of the
healthcare that's needed here in Southwest Florida
and beyond. So I have full confidence in the
conversion. And I appreciate the board examining

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this and specifically, once again, Dr. Antonucci's examination of this. For many of the reasons that were said so elegantly on the power point and from the other public speakers we must continue that safety net coverage of care for our community. And this allows for Lee Health to become on equal ground with other entities.

Dr. Martin talked about many of the urban areas that have struggled when they have not done the conversion. Researching this there was a couple in North Carolina, Ashville, North Carolina. You might want to examine that to see what challenges occur, if you don't do conversion appropriately. So I am fully behind this. I support this.

And, Dr. Antonucci, thanks for your ongoing leadership and for all that you do for our community here to make this the best place for anyone to come and live. Thank you, Dr. Antonucci.

MR. KNOTT: Thank you. Our next speaker is Miss Richter.

MS. RICHTER: Good afternoon, everybody. My name is Maria Richter. I am from Hendry County. I had two of my children at HealthPark Medical Center. And my husband is a frequent visitor at

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Cape Coral Hospital. We are both veterans. And it has been very appreciated that -- the community care between the VA and Lee Health.

I also wanted to mention something nobody else has mentioned here, and I think it's awesome, and you guys need to do more promoting of the fact that you are a baby friendly hospital since 2018. This is awesome. So from Hendry County, if you don't all know, we are a maternity desert.

And I don't know if you all know about the tug of war with Hendry and Glades counties between Lee County and Palm Beach County. So I'm going to share that with you because Palm Beach County does not have the reach to assist us in the middle of the state. They closed the maternity hospital at Lakeside Medical Center two years ago. And Palm Beach County has no intention of coming back and pushing into eastern Hendry County and Glades County.

But this is for Lee Health a huge opportunity. You have one midwife that comes once a week. We have no Ob/Gyns that deliver babies that come and visit Hendry County. We need your help. We need it badly. And when I heard that you guys were going nonprofit and that this would help

for you to expand, I wanted to come and say something about this, because this is hugely important. I don't even know if I am the only one here from Hendry County and Glades County, but this is really important. I have been speaking up and it does sound like anybody is listening. So I hope that people here are listening. And I hope that in the future there is going to be solutions, including maybe another hospital closer to the middle of the state. So thank you for letting me share.

MR. KNOTT: Thank you.

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Dr. Kordonowy.

DR. KORDONOWY: Hi. Rick Kordonowy. been aware of the conversion, after it was announced at a meeting that I attended because I came for my own personal reasons. And since that I have been following this very carefully. I am an internist in town. I have been in various forms of employment, including a hospital employee at one point, not this hospital, but a different one, one that they bought later. And I feel like I am probably the most independent voice from the physician standpoint for the community. I also have privileges at all three locations here in Fort Myers. Patients know me. I have been practicing since '93.

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I am going to rain on everybody's parade a little bit, because I want to point out several things that were stated here in transparency, one of which is that there is to yet be a covenant. We are told it's going to happen, but we don't know what it is. How do we know this is a great idea? We don't know anything. We still don't know. We don't know. How does this work?

Well, the state enabled this charter 50 years ago. The state is involved, because this is a special district sanctioned by the state. It has been passed down to local government because it was looked at from the state level and Governor DeSantis said well, we are not making that decision as a state decision; it has to be something for the county.

I don't think people know these things. I have asked several questions. Usually it's in this format where we can't have answers from everybody. So, in other words, it is just a feedback situation. So with that, I sent out a petition that is a request for a full audit of Lee Health's assets. Dr. Antonucci alluded to that, as he

walked into the room, because he is aware of the petition.

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The reason I am saying this is this is our property technically. This is government. This is public. This is our stuff. And we are being asked to transfer all of our assets, which we don't know what they are, we are being asked to transfer them to this group. They are not going to be here forever. We are all getting older. What's going to happen? Where is the covenant? How do you guys even know what agreement you have? You don't have an agreement because you and the commission haven't talked yet or, if you have, it hasn't been public.

So, with that, I'm saying I highly question this decision. I don't think the board -- the board has been told what's in the interest of this administration and the hospital, but that's not necessarily what's in the interest of the community.

When you have a monopoly, which Lee is as a hospital system, you don't get price benefit, you don't get competition. My partner, who is seeing patients right now for us, couldn't come, but he was trying to. I will tell you what he said to me. He said I am trying to get more cost effective care

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for my patients. We are in private practice. We have people that are having to pay cash for their services because their insurance doesn't work very well. So I'm in favor of more competition. I am in favor of a free market. I am not in favor of more government control of our healthcare system.

And healthcare is not a fundamental right. I disagree with the gentleman who first talked. Healthcare is a service. And your physicians are not constricted to take care of you. I am a little off topic, but the point is Lee says in their own financial report that the foundation's business accounting is not part of the analysis of Lee's public documents. It says it right in the report.

So with that said, I said well, wow, we need to know more about what they own. What do they own? It's our stuff. What kind of companies -- you know, who are they doing business with? And are we just going to surrender all of that? We don't even know what it is. So I think we are -- the board is owed a true analysis what all of the assets are.

And then my point is maybe it's in the community's best interest to not grow. Maybe we want to just maintain the covenant we have, which

1 has been here for 50 years and working. And, by the way, charity does not only 2 occur in a public institution. Charity is 3 something we do all of the time, all of us do as citizens. And we used to do charity before Lee was the only show in town, as a shared commitment by all of the physicians. I know this because I was in the bylaws. I was there. I was the one who 8 9 volunteered my time. We had a call rotation. 10 didn't have to be affiliated with Lee or get 11 government money. You did it because it was the 12 right thing to do. And we can go right back to 13 that. On that note thank you. 14 MR. KNOTT: Thank you. Next we would call 15 Mr. Franklin. 16 MR. FRANKLIN: I pass. 17 MR. KNOTT: The next speaker would be 18 Mr. Gruver. 19 MR. GRUVER: Thank you, Chris. First of all, I 20 would like to compliment Dr. Antonucci and the 21 team, including Kaufman Hall and the lawyers, I 2.2 think they provided us with a very thoughtful 23 analysis of a very tough decision. 2.4 I was hoping Dr. Antonucci would include

in his presentation today a quote he used in a

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public board meeting earlier this month, which was from an Italian novelist, it was twelve words that perfectly summarized the situation in which Lee finds itself in. Since he didn't, and since I don't remember it, I'll have to resort to my go to acknowledge base, which is American baseball. I am looking at Mary. And I would summarize the situation facing Lee today as described by that legendary hall of fame pitcher Satchel Paige.

Satchel was known to say, "Don't look back.

Something might be gaining on you." That's where Lee is today, ladies and gentlemen, and that something is called competition.

Continuing the sports metaphor, the playing field is not level. It's tilted today.

It's tilted against Lee Health. And until we can restore a level playing field, Lee Health will not survive, simply stated.

Following Satchel's advice to look forward and not backwards, I'd like to offer a few thoughts based on my experience on two not-for-profit boards, one of which was a public board like Lee is currently organized, and one of which was a private community based not-for-profit board such as Lee is contemplating. Geisinger Health System in

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Pennsylvania is about the same age as Lee plus or minus a hundred years, and it has been a private not-for-profit for its whole existence. Likely it is also a safety net hospital and it has been for its whole existence. So the safety net aspect it does not change from going public to going private, and I have seen it work in action.

The misunderstanding of the word private not-for-profit is dangerous. When we citizens hear private, we think of Wall Street and private equity, and by the way, I worked there so I know what it is, where profits are the goal of the healthcare system to make a return for the shareholders and limited partners. That is not the case in a private not-for-profit. It was not the case at Geisinger and it won't be the case in Lee were they to convert to a private not-for-profit.

The goal in a private not-for-profit is not to lose money, to earn a little bit, so you can reinvest those proceeds in programs and services that benefit the local community.

My second observation for the board today addresses questions I have heard, some just in this room today, about why change from a public to a private, what can we do as a private that we can't

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do today as a public? Dr. Antonucci talked about some of it, but I would like to get a little further into the weeds and give you some examples based on my experience from one public and one private not-for-profit board. The contrast -- the contrast in those two boards was startling. The public board we had trouble even making a budget because all of our planning meetings were public and the competitors were sitting in the room. We on the public board were hostages to government funding and we were hostages to capricious state and federal agencies who could withhold our funding depending on the political winds.

I agree with the good doctor. I am a capitalist. I want to get out of the government owned and run business. At Geisinger we had to float our own boat, and we were able to do it efficiently and effectively because we could have our planning meetings in confidence not in a public setting.

Lastly, -- I won't go over, Katie. In addition to the geographic flexibility, there are other advantages to going private. One of them is that at Geisinger we became a very attractive partner for commercial enterprise that would have

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been impossible for our physicians to collaborate with companies like Regeneron were it not for our private status. Regeneron was too protective of its private information, of its proprietary information, to be subject to sunshine laws.

Lastly, I know there is concern about, I have heard it from some of my own physicians, about the loss of sovereign immunity. Sovereign immunity to me in this situation is a red herring. The public not-for-profit board on whom I served we had sovereign immunity and we couldn't recruit or retain talent worth a damn. At Geisinger we had no sovereign immunity. We had a great insurance program, such as Dr. Antonucci anticipates, and we recruited physicians and administrators from across the country from the world's best healthcare systems.

So, please, I ask the board follow
Satchel's advice, don't look back, look forward.
Thank you.

MR. KNOTT: Mr. Gruver has pushed the envelope, so we want to afford anyone else the opportunity, if they want additional time, to comment. We invite them to come forward to give additional comments. If they are satisfied with the amount of

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time that they have had, that's fine, but everyone has an opportunity to have an equal amount of time. But I would invite any other community members that have taken the time out of their day to come here today to address the board, the public board, to allow them to understand what your thoughts are.

Is there anyone else who would like to address the public board today?

Please provide your name.

MR. KRAKOW: My name is Joshua Krakow. I am the chair of the Lee County Libertarian Party and also the candidate for District 77 State House. Pardon me for kind of coming late to your guys' proceedings and my ignorance to everything that you guys have been going through.

But, as a libertarian, I would like to point out a situation in Sarasota County during 2020. A libertarian on the hospital board, an elected position, stopped Sarasota County from having a mask mandate. I am curious how that will be impacted from the board being a private entity to in the future how that will be voiced in the future.

And then also I do agree with the doctor that spoke prior. I think that we should have a

transparency of the financials, as unfortunately 1 2 due to the support of Lee County and the state creating ultimately a monopoly for many years 3 building Lee Health up. I personally was born in the Lee system. So I understand how beneficial the government has been for Lee Health. curious what the divorce proceedings will be like between the county and the hospital, because I 8 don't believe that it is in the county's best 9 10 interest or the state's best interest to just hand 11 over the house and the custody to the kids to the 12 hospital board. 13 So that's all I would like to say. 14 appreciate you guys' time. 15 MR. KNOTT: Thank you so much. Does anyone

MR. KNOTT: Thank you so much. Does anyone else care to make a statement? Please state your name for the record.

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MS. FRITSCHE: My voice is loud enough; I probably don't need a microphone. Amy Fritsche.

MR. KNOTT: If you could spell it for the stenographer.

MS. FRITSCHE: F R I T S C H E. I am born and raised at Lee Memorial Hospital. And I have been working at Cape Coral Hospital in the emergency department since 2006; I am a nurse. Thank you

guys for all being here.

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I have grown with this community and Lee Health before it became Lee Health, Cape Coral, and then we absorbed HealthPark, and Gulf Coast. for profit/not-for-profit, we want to do it for the community and we offer so many things. We offer -if you can't afford a procedure, we have discount And we have volunteer services. And we programs. have heart walks and things that have helped this community to where your grandma, your grandpa can get the procedures that they need done, doctor's help, and I don't want to see that go away. don't want us to be the cheapest of the cheap supplies, because we have a profit/not-for-profit, whatever it is.

I just want -- the grass is greener where you water it. It is not going to be an easy transition, if we do this, and it seems like we are on the way. I am a go with the flow type of person and I am cautious. I agree with them where they should be more transparent where the financials need to go, but I am kind of for it. We wouldn't be where we were without the amount of growth that we have done and the hard work that we have come across. And that is all I am going to say.

MR. KNOTT: Thank you. Would anyone else like to address the board? And please state your name. Spell your name for the stenographer.

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MR. FRANKLIN: All right, everyone, my name is Brian Franklin. I would like to speak representing a population of Southwest Florida that is growing that has been here through high school and through college. I married my wife. My wife is with you guys. Friends are employed. My babies were born in your hospitals. And when I think about the transition that you guys are about to approach potentially, but it looks like it is happening to me, I believe a couple of things that kind of leaves me torn. In one sense I do agree with the brothers who spoke about the assets and things of that nature.

But my biggest hangup is actually how well the messaging of what you have been doing has gotten out to community. And when I think about meetings like this, I have friends in the community who said hey, I think Lee Health is doing this type of thing. When I think about the board meetings and everything you have done to get the messaging out, it was common knowledge to employees, it was common knowledge to people who

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visit your website, but it wasn't common knowledge to most of us. And if you were opening up a new location, we would all hear about it, it would be on the news, it would be on social media, if it was a new building.

So one of my biggest concerns is looking at where we are now moving backward on how well changes and adjustments were made and how well we learned about them. Now that there is no more -there is no need to because it's private, how will we get messaging out moving forward, right? Because I only know of this because of the relationships I have. I promise you if you walk out there and go down Metro Parkway or any neighborhood and knock on the door: Do you know what Lee Health is doing? They wouldn't know. And you guys have some of the biggest impact to our lives, outside of the government, when it comes to not just healthcare, but being the largest employer. Anything you do would affect us in so many ways.

Afterwards when you potentially become private, I am still rocking with you guys, but I am only rocking with you guys because I look at it like this is the best interest of my family. Is

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that normally the case? That's where my loyalty stops at, because I have a family to raise. At the moment you have helped so many people in my life, even my customers' lives.

The funny thing is I am an insurance agent. I don't even know why I am here. But I find myself here because I am curious about how when I talk to my clients, okay, this is what is happening, this is what the hospital is doing, this is how it will affect you.

So those are my thoughts in general. I pray and hope that the people on this board take over -- overextend themselves when it comes to not just saying that we are transparent, but showing they are transparent by getting out purposeful and intentional. Thank you.

MR. KNOTT: Does anyone else wish to -- we have another speaker over here.

Can you please state your name.

MR. ZIELINSKI: Steve Zielinski,

Z I E L I N S K I. I am a transplant from the Chicago area. I have been down here for four years. I am a patient here at Lee Health. I have got to tell you one thing, I was so impressed when I came down here. I am a pharmacist by vocation.

I have been working in the safety net environment 1 for the last 30 years, and specifically around 2 what's referred to as a 340 B drug discount 3 program. And I covered the United States for the last 20 years in typically the largest healthcare systems in the United States as a consultant. have been so impressed with Lee Health, since the moment I got here, that this is unbelievable where 8 9 you are moving from a government to let's say a 10 private not-for-profit, unbelievable. That's the 11 right thing to to. You are going to serve the 12 community so much let's say better, but to be able 13 to do this -- I came here wondering what you are 14 going to do better than what you have, and this is 15 really going to be impressive. So thank you very 16 much. 17 MR. KNOTT: Any other individuals who would 18 like to address the board? 19 MR. ROGALA: Hi. I am Al Rogala, former 20 manager of finance. 21 MR. KNOTT: Can you please spell your last name 22 for the record? 23 MR. ROGALA: Would you like me to write it, 2.4 George? 25 The stenographer needs it. MR. KNOTT:

1 MR. ROGALA: ROGALA.

MR. KNOTT: Thank you.

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MR. ROGALA: George complained about my writing at the last meeting.

I have been to every board meeting since
August. I have been to every financial meeting
since August. I have been to several of the
conversion meetings since August or maybe -they may have started in November, somewhere around
there.

I spoke at the last public meeting. I was very undecided about which way this board should go, what the hospital should do, as far as conversion goes. I had questions about people losing their place. I had questions about the funds diluting Lee's common share.

However, since that time Lee Health -- I have learned that Lee Health has been a very profitable entity over the years. They excel at execution. They added three floors to this hospital. They are involved with building an ambulatory service center at HealthPark. They have built several outpatient centers. The one I am familiar with is Surfside in Cape Coral. It is phenomenal. The facility and the waiting room is

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immense compared to the room that I used to sit in at one of their competitors. It held about 12, 14 people. It was the size of a small bedroom. And if you went there early in the morning because you were sick, you were in that room with other people hacking, coughing, blowing their nose.

Lee Health has done everything right. As of this minute, I would urge the board to vote for conversion. You have done an excellent job. You have kept up with the community needs. And whether they are public nonprofit or private nonprofit it is going to come down to execution and they excel at it.

Again vote for the conversion. I think it's in the best interest of this community. Thank you.

MR. KNOTT: Anyone else?

PASTOR GLOVER: Good evening. I am Pastor
William Glover of Mount Herman Church in Fort
Myers. I wasn't going to say anything. This is my
fourth meeting. I learned something every time. I
am also here with Dr. Ricky Anderson. And I
mention him because we are members of a newly
formed clergy alliance that represents 16
congregations in Central Fort Myers, East Fort

Myers and North Fort Myers, people who will be described as being a part of the underserved community, whose major concerns would be the maintaining of the safety net and also representation on the new private board, making certain that there is some representation there.

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When we approached Dr. Antonucci and his team about the fact that very few in our community knew anything about this process, and the town meeting that was scheduled back in January there was no representation there from our community, they agreed to attend what we called a symposium where we turned out people from our community and gave this presentation that they gave today. We had almost 300 community members at that meeting. They were able to hear their concerns and field those questions.

Most of us have come to believe that this conversion is well on the way of happening. And I do think the things that remain unknown, namely the covenant agreement, what's the teeth in the covenant agreement, and how much protections do they offer the community, and also the makeup of the board to make certain that although private there is representation to account for the concerns

of residents across Lee County.

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But I do want to commend Dr. Antonucci because, as I said, this is my fourth one and consistency in the presentations of the transparency and the job they did when they attended our forum there was great appreciation for that. And we look forward to our follow-up.

MR. KNOTT: Anyone further? One more. Please spell your name for the record.

DR. MARCONI: Hello. Dr. David Marconi. Hey, Mike, nice to see you again; it has been a while.

I have a couple of concerns and wanted to put some questions out there to the board.

Three-fold: Motive, cost and safety net.

I am still not sure I completely understand the process as well as I am sure you hopefully do. But I am a little confused as to why we are looking at this whole conversion in the first place. I understand Tampa did it previously. And I'd like —— I wish I could understand a little bit better what the perceived benefit is for the board, for the hospital system and the community.

My second point is cost. Having worked for Lee previously and then gone outpatient, sorry about that, but ended up wanting to pave my own

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way, and I am doing well at that so far. In any case, what I have noticed in the meantime is that I have a harder and harder time referring patients back to Lee Health mainly due to the existing costs of what services currently are, the hospital facility fees, the imaging fees, the lab fees.

There are just a lot -- it's a lot different world that I wasn't exposed to before. It's a lot -- in some cases it's a lot more cost effective for patients to go outside of Lee.

So I'm a little worried that if Lee Health has the ability to expand even further, I just want to make sure that we still maintain appropriate pricing for things and availability, not just to the underserved, but to everybody else who is like moderately served.

And then the last one is the safety net, which is the underserved population. I'm a little concerned there. I would really like to see how you would put into play a guarantee of maintaining the covenant that Lee Health has right now because a lot of statements that are kind of ambiguous and vague on we are going to maintain it, we are going to maintain it. But the reality is the only thing maintaining it now is there is a law saying you

have to maintain it. 1 2 Let's just say that if something changes and someone else comes in and says Lee Health looks 3 very appetizing and they don't want to maintain, 5 you know, taking care of the safety net of the community of Lee County. I just want to be the eleventh man and ask that question. MR. KNOTT: Would anyone else like to make a 8 9 public comment? 10 With that I would like, on behalf of the 11 board, to express our sincere appreciation for you 12 all taking your valuable time out of your daily 13 lives to come express your opinions. We will take them -- the board will take them into 14 15 consideration. And once again thank you so much 16 for attending. 17 (Exhibits 1, 2, 3 marked for identification.) 18 (Thereupon the proceedings were concluded at 19 5:04 p.m.) 20 21 22 23 2.4 25

## Public Hearing April 25, 2024

1	STATE OF FLORIDA )
2	COUNTY OF LEE )
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4	I, Karen K. Crawford, Certified Shorthand
5	Reporter, Registered Professional Reporter, Florida
6	Professional Reporter, do hereby certify that I was
7	authorized to and did stenographically report and
8	electronically record the foregoing proceedings
9	consisting of pages 1 through 52 inclusive; and that the
10	transcript is a true record of all proceedings had.
11	I further certify that I am not a relative,
12	employee, attorney or counsel of any of the parties, nor
13	am I a relative or employee of any of the parties'
14	attorney or counsel connected with the action, nor am I
15	financially interested in this action.
16	Dated this 1st day of May, 2024.
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18	Kaun K. Clawford
19	Raun R. Cump Co
20	Karen, K. Crawford, CSR, RPR, FPR
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 34:1 36:2
 40:3 44:23
 45:2,5 46:19
yellow
 22:20
York
 23:24
       \mathbf{Z}
Zielinski
 44:20
```